



# Questions

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## Question 1

When presenting information, your natural approach is to:

- ☐ A Get straight to the point with clear, decisive statements
- ☐ B Engage the audience with enthusiasm and compelling stories
- ☐ C Build consensus and ensure everyone understands
- ☐ D Present detailed facts and comprehensive analysis

## Question 2

In meetings, you typically:

- ☐ A Drive the agenda and make quick decisions
- ☐ B Motivate the team and build excitement for initiatives
- ☐ C Facilitate discussion and ensure all voices are heard
- ☐ D Ask probing questions and analyse options thoroughly

## Question 3

Your preferred communication environment is:

- ☐ A Fast-paced with clear objectives and measurable outcomes
- ☐ B Dynamic and interactive with audience engagement
- ☐ C Comfortable and supportive with established trust
- ☐ D Well-prepared with comprehensive information available



# Questions

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## Question 4

When explaining complex concepts, you:

- ☐ A Focus on the bottom-line impact and key decisions needed
- ☐ B Use analogies and stories to make concepts relatable and memorable
- ☐ C Take time to ensure audience understanding and addresses concerns
- ☐ D Break it down systematically with supporting data

## Question 5

Your natural speaking style is:

- ☐ A Confident, authoritative, and results-focused
- ☐ B Animated, persuasive, and relationship-building
- ☐ C Thoughtful, patient, and consensus-seeking
- ☐ D Precise, detailed, and fact-based

## Question 6

Under time pressure to deliver a message, you will:

- ☐ A Cut straight to the essential points and action items
- ☐ B Emphasize the exciting opportunities
- ☐ C Stay calm and ensure the message is clearly understood
- ☐ D Be concerned about missing important details or context



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## Question 7

You are great at:

- ☐ A Taking charge and leading from the front
- ☐ B Inspiring others and building excitement
- ☐ C Building relationships and creating harmony
- ☐ D Demonstrating expertise and technical knowledge

## Question 8

Your approach to questions is to:

- ☐ A Answer directly and move the conversation forward
- ☐ B Engage enthusiastically and build on their interests
- ☐ C Listen carefully and ensure the questioner feels heard
- ☐ D Provide comprehensive and accurate responses

## Question 9

When presenting to stakeholders, you prioritize:

- ☐ A Actions and clear outcomes
- ☐ B Connection and shared vision
- ☐ C Buy-in and collaborative agreement
- ☐ D Accurate information and thorough analysis

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## Question 10

Your concern when being filmed might be:

- ☐ A Wasting time on multiple answers
- ☐ B Not connecting effectively with the audience
- ☐ C Feeling uncomfortable or creating conflict
- ☐ D Making errors or not representing information accurately

## Question 11

Your response to a difficult question would be:

- ☐ A Giving a direct response and steering back to key points
- ☐ B Turning it into an opportunity for further engagement
- ☐ C Taking time to consider and asking for clarification if needed
- ☐ D Carefully thinking through the implications before responding in detail

## Question 12

You would describe your communication approach as:

- ☐ A Direct and decisive with clear expectations
- ☐ B Inspirational and motivating with shared enthusiasm
- ☐ C Collaborative and supportive with team consensus
- ☐ D Systematic and thorough with detailed planning



# Communication Style Assessment

## Scoring Sheet

### Instructions

For each question, mark ONE circle (A, B, C, or D) that best describes your natural communication style.

<b>Question 1</b> <div><input type="radio"/> A <input type="radio"/> B <input type="radio"/> C <input type="radio"/> D</div>	<b>Question 2</b> <div><input type="radio"/> A <input type="radio"/> B <input type="radio"/> C <input type="radio"/> D</div>	<b>Question 3</b> <div><input type="radio"/> A <input type="radio"/> B <input type="radio"/> C <input type="radio"/> D</div>	<b>Question 4</b> <div><input type="radio"/> A <input type="radio"/> B <input type="radio"/> C <input type="radio"/> D</div>
<b>Question 5</b> <div><input type="radio"/> A <input type="radio"/> B <input type="radio"/> C <input type="radio"/> D</div>	<b>Question 6</b> <div><input type="radio"/> A <input type="radio"/> B <input type="radio"/> C <input type="radio"/> D</div>	<b>Question 7</b> <div><input type="radio"/> A <input type="radio"/> B <input type="radio"/> C <input type="radio"/> D</div>	<b>Question 8</b> <div><input type="radio"/> A <input type="radio"/> B <input type="radio"/> C <input type="radio"/> D</div>
<b>Question 9</b> <div><input type="radio"/> A <input type="radio"/> B <input type="radio"/> C <input type="radio"/> D</div>	<b>Question 10</b> <div><input type="radio"/> A <input type="radio"/> B <input type="radio"/> C <input type="radio"/> D</div>	<b>Question 11</b> <div><input type="radio"/> A <input type="radio"/> B <input type="radio"/> C <input type="radio"/> D</div>	<b>Question 12</b> <div><input type="radio"/> A <input type="radio"/> B <input type="radio"/> C <input type="radio"/> D</div>

### Calculate Your Results

<b>Driving Style</b>	Total A answers	<input type="text"/>	<b>Influencing Style</b>	Total B answers	<input type="text"/>
<b>Supportive Style</b>	Total C answers	<input type="text"/>	<b>Conscientious Style</b>	Total D answers	<input type="text"/>

**Your Dominant Communication Style Is:**

**Your Secondary Communication Style Is:**